# Letter of Invitation

**Employer:** ContourGlobal Hydro Cascade CJSC

**The ContourGlobal Hydro Cascade CJSC hereinafter referred to as “the Employer”, now invites bids from suppliers / contractors for the procurement of**Design, manufacture, supply, installation and commissioning of two new 80MVA -110 / 10.5 kV power transformers for Tatev HPP of ContourGlobal Hydro Cascade CJSC

**RFP reference number: CGHC 04/25**

**Country:** *Armenia*

**Issued on:** *April 15th 2025*

Dear Partners,

ContourGlobal Hydro Cascade CJSC (Employer), a [ContourGlobal](https://www.contourglobal.com/) company, now invites Proposals for selection of an experienced contractor to perform thedesign, manufacture, supply, installation and commissioning of two new 80MVA -110/10.5 kV power transformers for Tatev HPP of ContourGlobal Hydro Cascade CJSC on a lump-sum turnkey basis*.*

1. The procurement will be conducted through a competitive Request for Proposal (“**RFP**”) process which will be carried out in two stage with request for proposals method in two sealed envelopes, where the Bidders submit the Technical proposal and the Financial proposal in a sealed envelopes simultaneously using the Coupa e-procurement system ([Coupa Supplier Portal (coupahost.com)](https://supplier.coupahost.com/sessions/new)).
2. Suppliers/Vendors shall submit their proposals electronically using Coupa system and subject to the terms and conditions of use of Coupa as well as to the terms and conditions of the procurement document RFP.
3. In the first stage, technical proposals will be opened and evaluated against the requirements of the tender package. The minimum qualifying technical score shall be 70 points on a 100 points scale. Any Proposal awarded less than 70/100 shall be considered non-responsive and shall not be considered during the opening of Financial Proposal.
4. The deadline for Proposals submission is 17:00 hours Yerevan time on 30th May 2025*.*Participants shall submit their proposals electronically using Coupa system no later than the deadline for submission of Proposals at the time and date stated in Coupa.

Interested companies may obtain further information and clarifications on this RFP by submitting a written request to senior procurement officer A. Petrosyan [arman.petrosyan@contourglobal.com](mailto:arevik.nikolayan@contourglobal.com); Phone` +374 11 520029.

Bidders who are interested in this procurement opportunity may write to: [arman.petrosyan@contourglobal.com](mailto:arman.petrosyan@contourglobal.com) confirm their interest with their email address and receive an invitation to Coupa system.

The RFP has been prepared in accordance with the ContourGlobal Hydro Cascade CJSC Procurement Procedure in adherence to Public Services Regulatory Commission Resolution 273A of August 19, 2020 (<https://eservices.contourglobal.eu/armenia/>). The RFP shall be conducted in compliance with the legislation of the Republic of Armenia and the procurement procedure of ContourGlobal Hydro Cascade CJSC. Disputes arising out of this RFP are subject to review in the courts of the Republic of Armenia.

The complete tender documents can be downloaded free of charge by the following link․ <https://contourglobal.box.com/s/ci19xvqwbqmtw13v2xtsel8hn50qjk2p>